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The Complete oDesk Handbook: The Step By Step Guide To Launching Your Successful Freelance Career

Evan Wainberg

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Is it possible to:
Start freelancing with little or no experience?
Define your skill-set and get paid what you're worth?
Provide massive value to clients and never worry about job security again?

It is, and oDesk is one of the best places to get started. Freelancing on oDesk is a detailed, step-by-step guide to building a successful freelance career from scratch. No matter what you're doing now, whether working full-time in a job you hate, or just desperately looking for a way to do the kind of work you love, you CAN start right now and quickly build a portfolio, clients, and the career you want.

This book will detail the exact steps you need to take to:
• Choose a niche
• Write a killer profile to attract the best clients
• Build a quick and dirty portfolio even if you don't have any experience
• Easily win your first contract (the first one is the hardest!)
• Win more contracts and quickly raise your rates to get paid what you're worth
• Build intense loyalty with your clients, so they'll always be looking for your help
• Start outsourcing your own work and eventually build your own company

Forget work-from-home scams and courses designed to steal your money and sell you false hope. There are business owners looking for people to solve their problems right now. Whether it's writing, design, programming, sales, accounting, customer service, or anything else, your skills ARE in demand.

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