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How To Sell An Obscene Amount of Your Candlemaking Crafts This Christmas: A Step-By-Step Quick Guide Checklist to Cashing in on the Christmas Rush!

A.J. Cabrera

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STOP. This is your gut check.

Are you pretending to start a craft business, or are you going to follow through? Do you like the idea of working for yourself creating something with your hands? Are you prepared to undertake the boring business tasks that go along with any business? Will you treat this as a hobby or a business? These are all questions you will need to answer before you start selling your crafts.

In order to know where you want to go, you must have a plan in place with small goals leading the way. If you only want to work a couple hours a week in this business then you need to understand that the money you make will correspond to the amount of effort you put into your business. It won't always require a lot of hours, but in the beginning your business will require a lot of your time. The question is, are you willing to invest your time?

You can do this, but you have to take action.

Ah, fear. That shadowy figure who lies in the darkest recesses of your heart and mind waiting to vaporize any courageous step you take to better yourself and step out of your comfort zone. Its wretched claws outstretch to capture you, paralyze you and prevent you from becoming your best self. How can we escape?

Many people think about selling their crafts but they let fear stop them. The inner voice screams that we aren't good enough. That success only happens to other people. We don't have the creative talent to make our dreams come true.

Fear will keep you from getting what you want in life. You have to believe in yourself more than you believe in fear. Are you going to do what the rest of the world does, or are you going to forge your own path? Fear can be debilitating but guess what? So can inaction. Inaction will keep you in the very same spot you are in a year from now. Ten years from now.

No matter how scared you may be, you always have the choice to take that step forward and make your business happen. As you walk ahead, you will see that fear is a ghost with no actual power to stop you as long as you don't believe it has power. Each step you take empowers you to take another. Your confidence slowly builds and before you know it, you turn around and realize how far you've come. Only then do you realize that the road to success has always been there. The smog of fear has been hiding it but it has always been there.

The only difference between you and the next person who has a successful craft business is that they took action to bring their business to fruition. Are you going to do the same?

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